



Doing Business with the Town of Westport

March 9, 2021

About Westport, CT

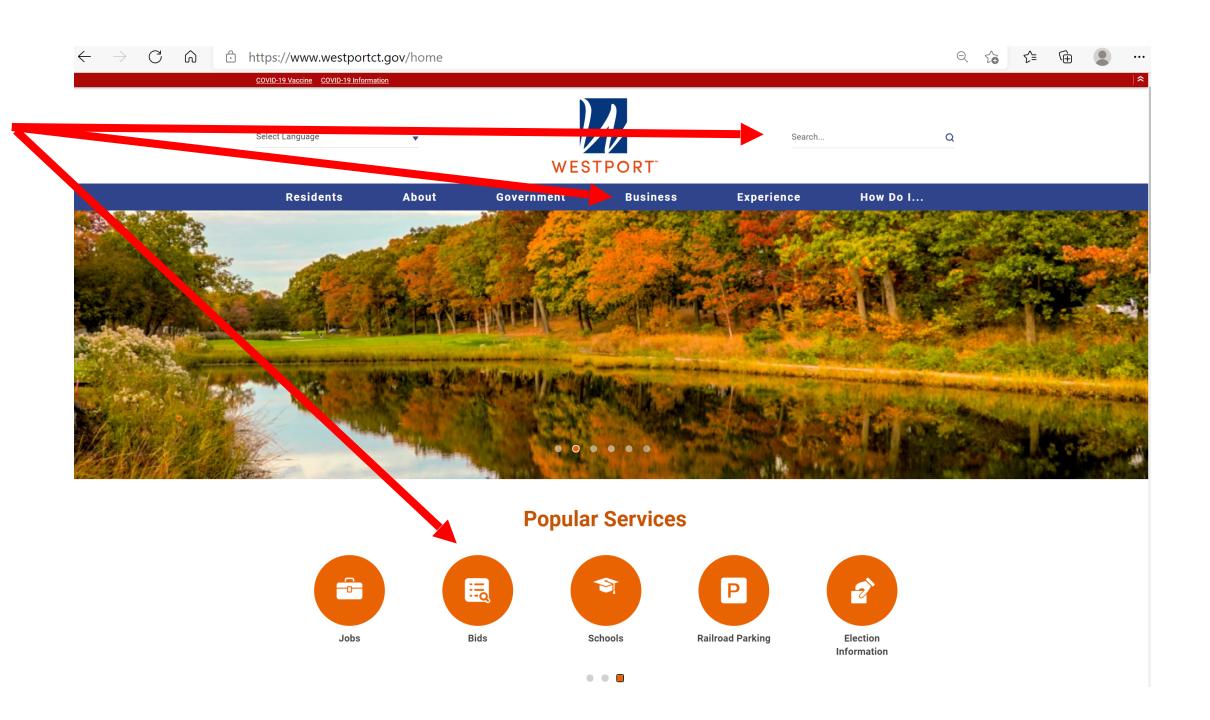
- Approximately 27,000 residents
- Approximately 325 town employees
- Town operating budget of approximately \$77M
- Parks and Recreation and Public Works Departments present the most opportunities for vendors

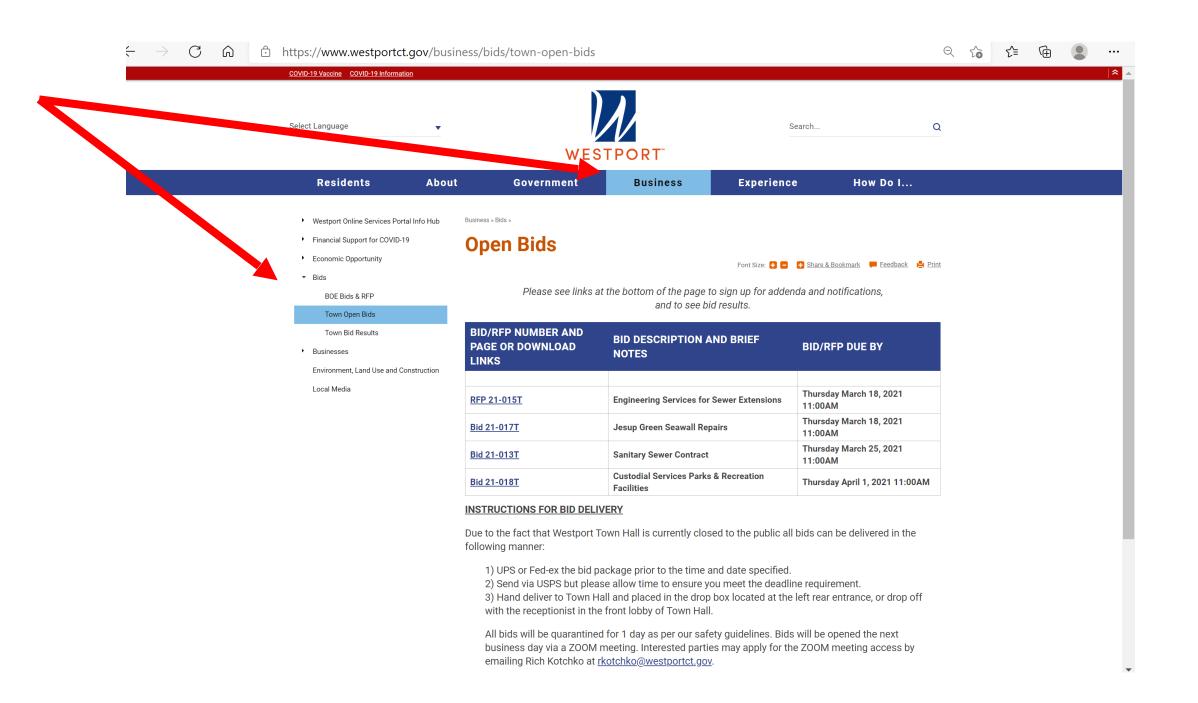
Why do Business with Westport

- Small municipality with minimal bureaucracy
- Accessible and responsive staff
 - Purchasing Officer
 - Finance Department
 - Department Heads
- Good vendor relationships
- Good track-record of paying vendors quickly

How to
Navigate
Westport's
Website & Find
Open Bids

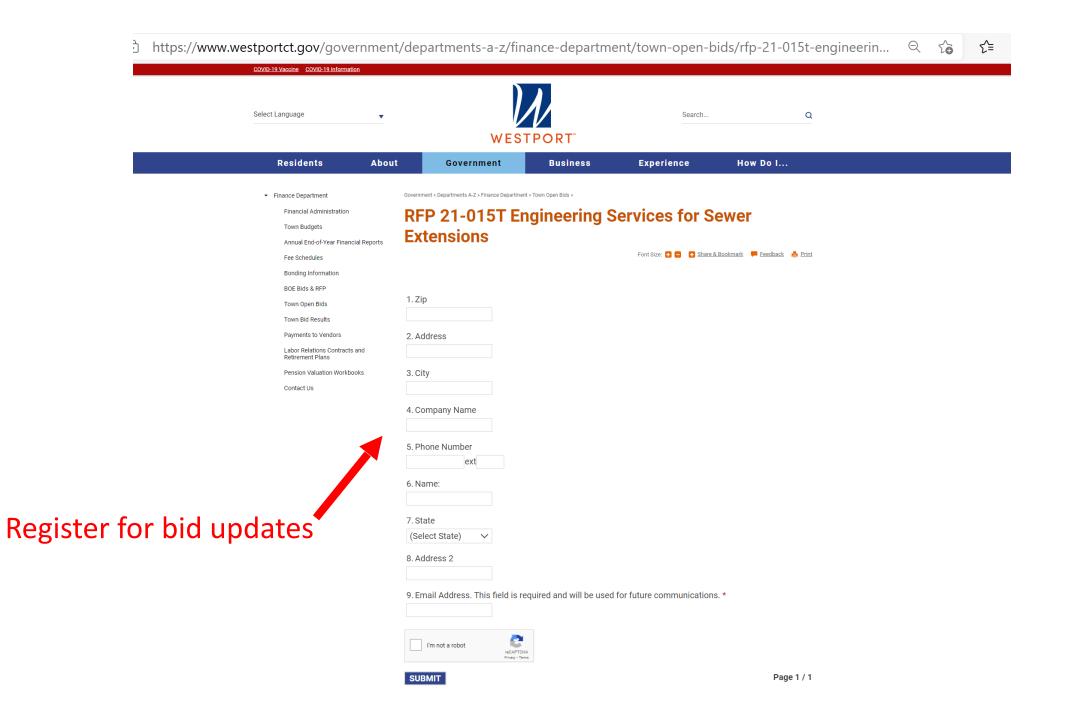






You must register to download bids & get updates





How to do Business with Westport

- Respond to bids projects that are \$25,000 or more
- Introduce yourself to Procurement Officer for projects \$25,000 or less
- Meet the insurance requirements
- Occasional project walk-through

Open and Upcoming Westport Bids

- Engineering services for sewer extensions (3/18)
- Seawall repairs (3/18)
- Sanitary sewer (3/25)
- Custodial services in our parks (4/1)
- Landscaping for parks, building & cemeteries (coming soon)

Who to Contact

- Rich Kotchko, Procurement Officer
 - Rkotchko@westportct.gov
 - 203-341-1047
- Sara Harris, Operations Director
 - Sharris@westportct.gov
 - 203-341-1194



WESTPORT